

## WHERE IDEAS LEAD

Colorcs can increase brand recognition by 80%. COLORCOM, WHY COLOR MATTERS, 2017



According to the USPS,

of people stated that **receiving and reading mail** is a real pleasure.

IS DIRECT MAIL DEAD?, THEMAILSHARK.COM, APRIL 2019

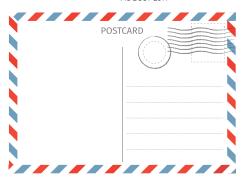
Tangible Materials the brain. MILLWARD BROWN CASE STUDY

of purchase decisions are made **in-store**.

**55%** of people said they look forward to seeing **what's in their mailbox**, according to the USPS.

IS DIRECT MAIL DEAD?, THEMAILSHARK.COM, APRIL 2019

**57%** of respondents said that **postcard marketing** makes them feel more valued and creates a more authentic relationship. WHY DIRECT MAIL MARKETING IS FAR FROM DEAD, FORBES, AUGUST 2017



86% of consumers said that Personalization has some impact on what they purchase.



**millennials** are willing to pay extra for sustainable products.



'GENERATION GREEN': HOW MILLENNIALS WILL SHAPE THE CIRCULAR ECONOMY, ENVIRONMENTJOURNAL.ONLINE, NOV 2018

CONTRACT PACKAGING ASSOCIATION, 2015